

Addendum 2
RFP 2024-01 Public Safety Radio System

PROPOSERS must acknowledge this Addendum in your proposal cover letter. All addenda will be posted on the eVA procurement site.

The deadline for proposal submission is extended to November 3, 2023, at 4:00pm.

Redacted proposal submissions are due November 17, 2023, at 4:00pm.

Attachments to this addendum include:

- Pre-Proposal Conference Presentation
- Pre-Proposal Conference Sign in Sheet
- Franklin Southampton Proposer Questions 20230825

Franklin Southampton RFP Questions and Answers

Date Submitted	#	RFP Section Number/ Name	Clarification Request	Client Response/ Clarification
8/4/2023	1	4.8.5.1.5 MANDATORY OPTION: Maintenance Re-used Equipment	Can the County please provide an itemized list of existing equipment they wish proposers to provide maintenance for in their proposals?	Addenda #2 August 18, 2023 The intent of this section is for the Proposer to provide maintenance on any equipment the Proposer intends to reuse as part of the proposed radio system.
8/4/2023	2	4.8.5.1.5 MANDATORY OPTION: Maintenance Re-used Equipment	Can the County please provide an itemized list of existing equipment they wish proposers to provide maintenance for so that proposer can provide pricing?	Addenda #2 August 18, 2023 Refer to Question #1.
8/4/2023	3	6.4.3.4 Tower-top Amplifier Systems	Is a DC powered receiver multicoupler and TTA acceptable?	Addenda #2 August 18, 2023 Yes
8/4/2023	4	Section 8 Subscribers & Appendix D	Section 8.14 states that "The portable radio unit shall be small and of such a form factor that normal operation can be accomplished with one hand. The portable radio shall be supplied with antenna, and two (2) Li-ion polymer rechargeable batteries. The batteries shall maintain a minimum capacity of 80% rated after one (1) year of service. Each portable radio shall be provided with a carrier or belt clip options and a single-unit charger." However, there are specific numbers of batteries and accessories spelled out in the price pages. Should vendors supply these accessories based on the price pages, or for instance, Section 8.14 with respect to batteries, chargers, and clips?	Addenda #2 August 18, 2023 Section 8.16 describes the portable radio equipment. Offerors shall use the quantities specified in the Appendix D - Pricing Pages.
8/4/2023	5	8 - Subscriber Equipment 8.11	Can the County further define "communicating over Wi-Fi networks and/or LTE networks"?	Addenda #2 August 18, 2023 As an option, subscribers shall be capable of making voice calls on the radio system via a Wi-Fi connection, or a commercial cellular LTE network connection.
8/4/2023	6	8 - Subscriber Equipment 8.9	How many total users will require the PTT over cellular smartphone application?	Addenda #2 August 18, 2023 As an option provide the cost for a single user license or if they are priced by a certain quantity, please provide a price list using the Notes column to state quantity.
8/4/2023	7	8 - Subscriber Equipment	Can the County further define "communicating over Wi-Fi networks and/or LTE networks"?	Addenda #2 August 18, 2023 Refer to Question #5
8/4/2023	8	4.8.9 Asset Management	Can you please clarify how many user licenses the county will need? Do you want vendor and/or their subcontractor to host the asset management solution in their cloud environment or do you want it to reside on the county's network?	Addenda #2 August 18, 2023 Please provide a minimum of five (5) user licenses for City of Franklin and five (5) user licenses for Southampton County, total ten (10). The asset management solution shall reside on the proposed radio system network.
8/4/2023	9	3.8 Pricing and Payment	We usually include a 10% payment upon contract execution to allow for typically upfront cost of project start-up. Can the County include?	Addenda #2 August 18, 2023 Section 3.23 describes the Pricing and Payment requirements. The City is unable to provide payment at the time of contract execution. The Contract Design Review event can occur within 10 business days of contract execution upon agreement during contract negotiations.
8/4/2023	10	3.22 Performance and Payment Bonds	Please confirm if there is a bid bond requirement. If so, please detail that information in an addendum.	Addenda #2 August 18, 2023 The City does not require a bid bond.

8/4/2023	11	3.37 Liquidated Damages	We have 2 modification requests: 1) Change the LD trigger to "Final System Acceptance" to "Conditional Acceptance" or "Beneficial Use". The reason is LD's shouldn't apply when the County has obtained use of the full system, even if Final System Acceptance hasn't been obtained (i.e. close out punch list). 2) LDs sole remedy for delay. The reason is the LD monetary amount should represent the reasonable estimate of the County's damages in event of delay and not other damages (i.e. actual, consequential).	Addenda #2 August 18, 2023 The City does not accept the changes in request 1. The City may consider changes in request 2 and this will be negotiated prior to contract execution. Proposers may offer revised language by way of Comply with Clarification and this will not negatively affect scoring.
8/4/2023	12	Section 4.7.1/Appendix D	Please provide the number of training seats for each type of training required since they aren't included in Appendix D nor Section 4.7	Addenda #2 August 18, 2023 Offerors should use the following quantities to price the training. Radio users - 700, train the trainer - 30, console operators - 24, system administrators/management - 4, radio system maintenance - 2, microwave network maintenance - 2.
8/4/2023	13	4.4 - System Acceptance	Please clarify the length of time of Conditional System Acceptance. There seems to be text missing from the final sentence of this requirement (regarding punchlist items); please provide the missing information.	Addenda #2 August 18, 2023 Section 4.4.10 describes Conditional System Acceptance. There is no set period of time for conditional system acceptance. There is no missing information in the text in section 4.4.10.
8/4/2023	14	6.7.3.6 MANDATORY OPTION: CAD System Integration	existing	Addenda #2 August 18, 2023 Both the City and County CAD software vendor is Southern Software.
8/4/2023	15	Vehicular Repeater	Does the County require a DVR system? The only mention of it is requested in the pricing sheets tab L Options. If not, would the county remove this requirement.	Addenda #2 August 18, 2023 Appendix D Mandatory Unit pricing should be completed by proposers for ALL listed items, IF available.
8/11/2023	16	1.5 Procurement Schedule	The RFP requires that proposals be submitted by October 20, 2023. We are requesting that the proposal due date be extended by 30 days so that vendors can engineer their system solutions and submit a fully responsive proposal. Currently there are a number of counties in Virginia that are actively engaged in formal competitive procurements for P25 wide area radio systems with consecutive due dates. The number of active radio system RFPs in Virginia is unprecedented. All vendors who are likely to respond to the Southampton and City of Franklin County RFP are also engaged with these other procurements. A 30 day extension in the Southampton RFP response date would give vendors sufficient time to prepare their proposal responses. Southampton and City of Franklin will benefit from this modest delay because vendors will be allowed to submit higher quality proposals with better designs, less risk and better pricing.	Addenda #2 August 18, 2023 The City grants a two week extension of the proposal deadline. Proposals are due November 3, 2023 at 4:00PM. Redacted submission are due two weeks after the proposal due date November 17, 2023 at 4:00PM.
8/16/2023	17	6.3.5.1	Can the County provide the shape files for the Service Area that vendors must adhere to?	Addenda #2 August 18, 2023 RFP documents can be found on eVA (The eVA RFP number is 21398.) at https://eva.virginia.gov/index.html .